Ethan Vicknair

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EDUCATION

Pomona College, Claremont, CA *May 2028*

- *B.A. in Economics and Philosophy;* GPA: 3.88/4.00
- Relevant coursework: Macroeconomic Theory, Microeconomic Theory, Economics of Sports, Economics of Crime, Economic Statistics, Calculus II, Intermediate Spanish

WORK EXPERIENCE

Stealth Enterprise AI Startup, Menlo Park, CA

Associate *May 2026 – Present*

- Engineered and executed the buildout of the company's customer demos, which were used to articulate the value proposition and functionality of the product to CEOs in major hospital networks, enterprise software companies, and clean energy firms.
- Built a scalable, high-velocity onboarding process that cut customer setup time from two weeks of manual work to under a day, which was critical to the company's ability to scale.
- Conducted competitive analysis of competing AI products to inform product positioning and go-to-market strategy.
- Engaged directly with CEOs and C-suite customers to gather product feedback, then translated those insights into conversations with the engineering team to shape product development.

Pomona College, Claremont, CA

Residential Advisor *Aug 2025 – Present*

- Oversee 32 residents in a residential community to uphold housing policies, community standards, and personal relations.
- Promote student wellness by coordinating community events with attendance ranging from 5 to 80+ students.
- Collaborate with campus partners and faculty to provide students with resources and support.
- Facilitate conversations among residents to resolve conflicts and offer additional guidance through individual meetings.

Undergraduate Research Fellow *May 2026 – Present*

- Conducting independent research on prediction market accuracy and efficiency across Kalshi and Polymarket, analyzing NFL, NBA, MLB, and NHL outcome data against Vegas lines and public models.
- Evaluating forecasting performance using calibration analysis and Brier scores; testing for favorite-longshot bias and cross-platform price convergence as measures of market efficiency.

Economic Statistics Teaching Assistant *Jan 2026 – Present*

- Facilitate weekly review sessions for a total of 46 students.
- Guide students through problems involving Stata and fundamental economic statistics concepts.

Chief of On-Campus Events *Aug 2025 – Present*

- Budget $150,000 for school-wide events with a team of 3 to 10 people per event.
- Organize school-wide events that accommodate 50 to 500 students per event, such as parties, flea markets, and seasonal events.

Studio 47 Staff *Jan 2025 – May 2025*

- Managed a wide range of technical film and sound equipment for a camera rental office.
- Assisted and taught students for their personal projects, guiding them through ideas while providing feedback along the process.

Equal Heart, Dallas, TX

Program Coordinator *May 2024 – Aug 2025*

- Coordinated the onboarding process of 394 AmeriCorps members who were placed at 56 sites across 7 states, enabling community services and programs ranging from foster care to equine therapy.
- Ensured smooth operations and legal standards among 47 different feeding sites, totaling 240 members.
- Led and assisted site supervisors to address logistical and critical issues.

Distribution Site Team Member *May 2019 – Aug 2023*

- Distributed food to local low-income families, which contributed to 1.5 million lbs of food to 26,232 people each year.
- Committed to progressively increased duties and time commitment over multiple summers.
- Worked with a small team every summer in mobile distribution of meals to low-income apartment complexes, contributing to a total of 220,000 meals through the summer for 3,450 kids under 18 across 50 separate feeding sites.

SKILLS, ACTIVITIES, & INTERESTS

- *Skills:* Excel, Tableau, R, Stata, Claude Code, Microsoft Office, Canva, Spanish (intermediate)
- *Activities:* Campus DJ, 5x5 Films, Spikeball Club, On The Loose Club, Financial Literacy and Investing at Pomona Club
- *Interests:* Movies, music, fashion, fitness, basketball, rock climbing, photography, travel, sports, chess, video games